


# The Azalea Difference

With Azalea, get one system that works for you, your team, and your patients. One platform to manage the entire patient journey, without added staff, hardware, or vendors. And put your time into caring for patients instead of managing technology.

## How the Azalea EHR and PM Platform Compare

Category	Azalea Health	Other EHRs and RCM Companies
<b>Vendor Management</b>	✓ One system, one partner, so there's less to manage	✗ Often requires multiple systems, vendors, and handoffs
<b>Fit</b>	✓ Built for smaller hospitals and practices — including rural, underserved, and independent providers	✗ Usually designed for larger systems and retrofitted for smaller organizations
<b>Patient Journey</b>	✓ One system and one patient record across the hospital and clinic	✗ Typically requires separate systems or workflows and significant workarounds
<b>Platform Integration</b>	✓ A unified platform for clinical, billing, scheduling, in-depth analytics, HIE, and clearinghouse capabilities	✗ Often spread across multiple systems or modules
<b>Clearinghouse</b>	✓ Built-in clearinghouse with no contract or third-party needed	✗ Many require a third-party clearinghouse
<b>Ambient AI Support</b>	✓ Ambient charting securely captures notes right in the chart in real time and suggests codes	✗ Often offered as an add-on or separate tool that requires additional setup or workflows
<b>Billing AI Support</b>	✓ AI to catch billing errors before claims go out — so you get paid faster	✗ Use AI and rules-based checks, but often require more steps to review and resolve issues
<b>Implementation</b>	✓ Simple implementation with guided setup and little to no IT involvement	✗ Usually require a complex implementation with little vendor assistance and more IT internal involvement
<b>Support</b>	✓ Ongoing white-glove support included	✗ Support levels, quality, and availability vary
<b>Infrastructure</b>	✓ Cloud-based, remote-first design — no infrastructure or maintenance needed	✗ Can require additional setup, ongoing management, and/or added staff
<b>Cost</b>	✓ Lower cost of ownership than enterprise systems	✗ Costs can increase with add-ons and staffing burdens
<b>Interoperability</b>	✓ Strong interoperability with HL7, FHIR, and native HIE capabilities in a single platform	✗ May rely on integrations across multiple systems
<b>RCM</b>	✓ Optional U.S.-based ambulatory RCM services that combine software, billing services, and expertise	✗ Often require separate vendors, offshore vendors, or added internal staff
<b>Telehealth</b>	✓ Telehealth integrated with clinical and billing workflows — no manual steps needed	✗ May require separate tools and/or several manual steps
<b>Remote Care Programs</b>	✓ Available turnkey remote care program services help you generate new revenue	✗ Often only offered as standalone tools or services
<b>Partner Ecosystem</b>	✓ Partner solutions embedded directly into workflows	✗ Often requires managing separate systems or vendors
<b>Ease of Use</b>	✓ Intuitive and easy to use — no extensive training or dedicated IT support needed	✗ May require extensive training and dedicated resources to manage and maintain
<b>Consulting</b>	✓ Expert consulting guidance to help you run your practice better — from workflows to billing to compliance	✗ Limited to implementation support or third-party consultants
<b>Credentialing</b>	✓ Full-service provider credentialing — from application to ongoing maintenance	✗ Limited to practice's internal resources or third-party services

Discover What Azalea Can Do for Your Team

 (866) 504-2669

 [azaleahealth.com/request-demo](https://azaleahealth.com/request-demo)

