

## Steps to Successful Change Management

It's Time To Make The Change

When it comes to healthcare, the term one-size-fits all doesn't apply. Each organization has unique needs and workflows to maintain the ever-changing reality of patient care. The fear of change for Practices and Hospitals leads to stagnation, higher costs, and time lost. Azalea Health's change management process produces positive outcomes and future success.

## How Azalea Health Makes It Easy For You

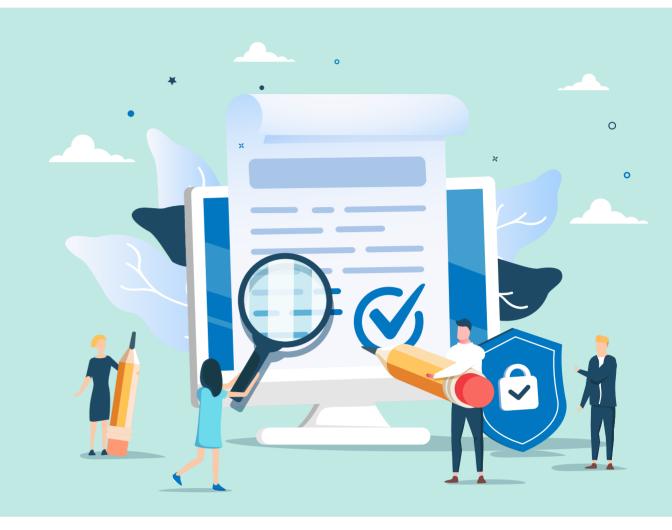


#### 1. Introduction and Discovery

Identify pain points, assess your current workflows, and walk you through a customized demo.

#### 2. Proposal

Our team works closely with you during the proposal phase to address your needs and make sure we are the best fit for your organization.





#### 3. Customer Kick-Off and Implementation

Welcome to the Azalea family! Have a personal hand-off to our expert implementation team. They will guide you through every step of the implementation process, ensuring a successful go-live.

#### 4. Dedicated Client Success Manager

Congrats on go-live, now it's time to meet your dedicated Client Success Manager and personal Azalea advocate.





#### 5. Customer Support

Our 100% U.S. based support team is available 24/7. Our resolution times beat industry averages by nearly two thirds!

#### 6. Ongoing Education, Communication, Updates

Stay in-the-know with customer newsletters, training videos, live webinars, rewards programs, customer conferences, and more at your fingertips.



### **Awards & Recognitions**

Azalea is one of eight included in the Inc. 5000 Fastest Growing Companies for three consecutive years, voted Best Electronic Health Record Solution by MedTech Breakthrough in 2018 and 2021, and a leader for GetApp Telemedicine Category in 2020.









# Hear From Our Customers

"The idea was simple: Azalea would deliver a system that limited the amount of upfront and long-term spend, empowered our hospital staff to customize the solution based on their clinical workflow, and unlocked our data so that we could have a unified view of

the patient regardless of the care setting," - Brian Miller

CEO, DeWitt Hospital

"By the third week of go-live, more than 700 patient encounters were facilitated through telehealth for psychotherapy alone, putting the average number of telehealth visits at 10-15 per provider, per day. In one week they were able to increase encounters by over 100."

- Jill Veach

1T Program Manager, Mebs Counseling